

Mahindra Lifespace Developers Ltd.

Chemtex House, Ground Floor, Main Street, Hiranandani Gardens, Powai, Mumbai 400 076

Tel: +91 22 66793190 / 3191

Fax: +91 22 66793166

www.mahindralifespaces.com

22<sup>nd</sup> April, 2019

**BSE Limited** 

Corporate Services,

Piroze Jeejeebhoy Towers,

Dalal Street,

Mumbai - 400 001

Listing: http://listing.bseindia.com

National Stock Exchange of India Limited

Exchange Plaza,

Bandra Kurla Complex,

Bandra (East), Mumbai 400051

Listing: <a href="https://www.connect2nse.com/LISTING/">https://www.connect2nse.com/LISTING/</a>

Re:

Security	BSE	NSE	ISIN
Equity Shares	532313	MAHLIFE	INE813A01018

Dear Sirs / Madam,

#### Sub.: Outcome of Board Meeting held on 22<sup>nd</sup> April, 2019

Pursuant to the provisions of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirement) Regulations, 2015 ["SEBI LODR"], we wish to inform you that the Board of Directors at its meeting held today, 22<sup>nd</sup> April, 2019, inter alia, have:

- Approved, audited standalone and consolidated Financial Statement for the 4<sup>th</sup> Quarter and the financial year ended on 31<sup>st</sup> March, 2019;
- 2. Recommended a dividend of Rs. 6 per equity share of face value of Rs. 10 each (i.e. 60%) for the financial year ended on 31st March, 2019;
- 3. Approved that the 20<sup>th</sup> Annual General Meeting of the Company will be held on Friday, 26<sup>th</sup> July, 2019 for the financial year 2018-19. The Register of Members and Share Transfer Books of the Company will remain closed from Saturday, 20th July, 2019 to Friday, 26th July, 2019 (both days inclusive) for the 20<sup>th</sup> Annual General Meeting and Dividend, for the financial year 2018-19. The dividend on Equity Shares, if declared at the 20<sup>th</sup> Annual General Meeting to be held on 26<sup>th</sup> July, 2019, will be credited / dispatched on or before 2<sup>nd</sup> August, 2019.
- 4. Approved issue and allotment of 1,800 new fully paid-up Equity Shares of Rs.10/- each to the Eligible Employees pursuant to the exercise of Options granted under Employee Stock Options Scheme 2012 (ESOS 2012), at an exercise price of Rs.10/- per share. Pursuant to this allotment, the issued equity capital of the Company has increased from Rs. 51,40,01,510 to Rs. 51,40,19,510 and subscribed & paid up equity capital of the Company has increased from Rs. 51,34,90,880 to Rs. 51,35,08,880.











Accordingly, we are enclosing the following:

- a) A copy of the audited standalone and consolidated financial statement of the Company for the 4<sup>th</sup> quarter and financial year ended on 31<sup>st</sup> March, 2019;
- b) Auditor's report on standalone and consolidated financial statement of the Company for the financial year ended on 31<sup>st</sup> March, 2019, issued by Statutory Auditors, M/s. Deloitte Haskins & Sells LLP;
- c) A copy of the press release for Q4 and financial year 2018-19;

The press release is self – explanatory. The press release will also be disclosed on the website of the Company <a href="http://www.mahindralifespaces.com">http://www.mahindralifespaces.com</a>.

We hereby declare that the Company's Statutory Auditors M/s. Deloitte Haskins & Sells LLP., have issued audit reports with an unmodified opinion on the standalone and consolidated financial statement for the financial year ended on 31st March, 2019.

The results will be available on the website of Stock Exchanges on the link <a href="http://www.nseindia.com/corporates">http://www.nseindia.com/corporates</a> and <a href="http://www.bseindia.com/corporates">http://www.nseindia.com/corporates</a> and on the website of the Company at <a href="https://www.mahindralifespaces.com/investors/quarterly-results/fy-18-19">https://www.mahindralifespaces.com/investors/quarterly-results/fy-18-19</a>.

The meeting of the Board of Directors commenced at 11:30 a.m. and concluded at 2:15 p.m.

Kindly take note of the above.

Thanking you,

Yours faithfully,

For Mahindra Lifespace Developers Limited

Suhas Kulkarnj

Chief Legal Officer & Company Secretary

(FCS - 2427)

Encl.: a/a

Mahindra Lifespace Developers Limited
CIN - L45200MH1999PLC118949
Fax No.: C22-24975084 Tel.: 022-67478600 Website: www.mahindralifespaces.com
Registered Office: Mahindra Towers, 5th Floor, Worli, Mumbai - 400018
Statement of Consolidated Audited Financial Results For The Quarter and Year Ended 31st March, 2019
Registered Particulars
Ouerter Finded Year Ended
Particulars
Ouerter Finded Year Ended

			0		V.	(Rs.in lacs)
	Particulars Particulars	31.03.2019 Audited (Refer Note 2)	Quarter Ended 31.12.2018 Unaudited	31.03.2018 Audited (Refer Note 2)	Year E 31.03.2019 Audited	31.03.2018 Audited
		(Relei Note 2)		(Relei Note 2)		
1	Revenue from Operations	23,427	12,441	16,180	59,283	56,619
2	Other Income	1,261	1,296	1,884	6,104	7,79
3	Total Income (1+2)	24,688	13,737	18,064	65,387	64,41
ī	Expenses:					
	a) Cost of Sales					
	- Cost of Projects - Operating Expenses	18,004 629	7,761 730	10,282 550	40,427 2,342	37,34- 2,01
****	b) Employee Benefits Expense	1,770	1,981	1,586	7,398	6,60
-	c) Finance Costs	169	198	1,982	1,249	4,12
m. v.	d) Depreciation and Amortization Expense	96	101	99	377	42
	e) Other Expenses	2,210	1,619	1,478	6,532	4,91
	Total Expenses	22,878	12,390	15,977	58,325	55,43
5	Profit before Share of Profit of Joint Ventures and Associates (3-4)	1,810	1,347	2,087	7,062	8,98
3	Share of Profit of Joint Ventures and associate	1,755	846	3,333	7,264	4,472
	Profit Before Tax (5+6)	3,565	2,193	5,420	14,326	13,45
	Tax Expense					
	a) Current Tax	(334)	(252)	702	281	3,022
	b) Deferred Tax	699	502	(55)	2,178	96
	Profit after tax (7-8)	3,200	1,943	4,773	11,867	10,33
		3,200	1,543	4,773	11,007	10,33
)	Other Comprehensive Income Items that will not be reclassified to profit or loss					
	- Remeasurements of the defined benefit liabilities (net of taxes)	(83)	-	(15)	(77)	(15
	Total Comprehensive Income (9+10)	3,117	1,943	4,758	11,790	10,321
_	Attributable to:			·····		
-	Owners of the parent Non controlling interest	3,044 73	2,058 (115)	4,760 (2)	11,894 (104)	10,08 23
		~		***************************************		
-	Of The Total Comprehensive Income above, Profit for the period attributable to:					
-	Owners of the parent	3,127	2,058	4,775	11,971	10,10
-	Non controlling interest	73	(115)	(2)	(104)	230
3	Of The Total Comprehensive Income above,		***************************************			anna agas, se McColon como amon an anticolon se
	Other Comprehensive Income attributable to:			***************************************		
	Owners of the parent	(83)	_	(15)	(77)	(1:
	Non controlling interest				,	
	Paid-up Equity Share Capital (Face Value of Rs.10 each)	5,135	5,135	5,133	5,135	5,13
	Reserves (excluding revaluation reserves) as at Balance Sheet date	-	-	-	187,819	200,75
	Debenture Redemption Reserve Capital Redemption Reserve				6,636 13,139	15,01 13,13
;	Earning Per Share (Face value of Rs. 10/- each) (Rs.)*					
	a) Basic	6.09	4.01	9.38	23.32	19.93
	b) Diluted	6.08	4.00	9.36	23.27	19.88
,	Debt Service Coverage Ratio (DSCR) (Refer Note 6)					0.2
1	Interest Service Coverage Ratio (ISCR) (Refer Note 6)	***************************************		V	-	2.8
	Debt Equity Ratio (Refer Note 6)					0.22
1						
	* Basic and Diluted EPS for all periods, except years ended 31.03.2018 and 31.03		sed			The second secon
	DSCR = (Profit before interest, tax and exceptional items) / (Interest expense + pri ISCR = (Profit before interest, tax and exceptional items) / Interest expense	ncipal repayments)				
1	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1					





_	Reporting of Segment wise Revenue, Results & Segment Assets / Liabilities					
			Quarter Ended	·	Year	Ended
	Particulars	31.03.2019 Audited (Refer Note 2)	31.12.2018 Unaudited	31.03.2018 Audited (Refer Note 2)	31.03.2019 Audited	31.03.2018 Audited
1	Segment Revenue (Revenue from Operations)			***************************************		U11
	a) Projects, Project Management and Development     b) Operating of Commercial Complexes	23,065 362	12,071 370	15,787 393	57,846 1,437	54,798 1,82
	TOTAL	23,427	12,441	16,180	59,283	56,61
2	Segment Results					***************************************
	a) Projects, Project Management and Development	5,512	6,429	7,913	19,886	17,860
	b) Operating of Commercial Complexes Total Segment Results	271 5,783	330 6,759	352 <b>8,265</b>	1,159 <b>21,045</b>	1,51° 19,38
	Less: Other unallocable expenditure / (income) (net) excluding interest below	2,049	4,368	863	5,470	1,80
	Less : Unallocable Interest Total Profit before Tax	169 <b>3,565</b>	198 <b>2,193</b>	1,982 5,420	1,249 14,326	4,12 13,45
3	Segment Assets a) Projects, Project Management and Development	235,001	265,326	232,370	235,001	232,376
	b) Operating of Commercial Complexes Total Segment Assets	2,727 <b>237,728</b>	2,469 <b>267,795</b>	2,201 <b>234,571</b>	2,727 <b>237,728</b>	2,20 <b>234,57</b>
	c) Unallocated Corporate Assets	61,631	39,206	65,227	61,631	65,22
	Total Assets	299,359	307,001	299,798	299,359	299,79
4	Segment Liabilities					***************************************
	a) Projects, Project Management and Development b) Operating of Commercial Complexes	98,268 558	100,629 559	78,863 555	96,268 558	78,86 55
	Total Segment Liabilities	98,826	101,188	79,418	98,826	79,41
	c) Unallocated Corporate Liabilities Total Liabilities	3,228 102,054	4,107 105,295	10,040 <b>89,458</b>	3,228 <b>102,054</b>	10,040 <b>89,45</b> 1
						/
	***************************************					
	Statement of Assets and Liabilities as on 31st March, 2019		As at	(Rs. in Lakhs) As at		
		~~~~	31.03.2019	31.03.2018		
Α	ASSETS		Audited	Audited	***************************************	
1	Non-current assets					
	Property, Plant and Equipment Capital work-in-progress		762 981	696 915		
	Investment Property Goodwill		2,141 6,604	2,187 6,604		
	Other Intangible assets		32	47		
	Financial Assets - Investments		68,772	70,921		
	- Trade Receivables		164	1,101		
	- Loans		349	108		
	Other Non Current Assets		4,766	5,887		100 100 100 100 100 100 100 100 100 100
	Total Non Current Assets		84,581	88,466		
2	Current assets Inventories		134,508	91,242		
	Financial Assets					
	- Investments - Trade Receivables		3 13,727	21,708 14,521		
	- Cash and Cash Equivalents - Bank Balances other than Cash and Cash Equivalents above		13,457 15,919	4,979 8,038		
	- Loans		2,021	12,982		
	- Other Financial Assets Other current assets		17,904 17,239	18,716 39,146		
	Total Current Assets		214,778	211,332		
	Total Assets(1+2)		299,359	299,798		######################################
-	EQUITY AND LIABILITIES					
	Equity Equity					
_	Equity Share capital Other Equity		5,135 187,819	5,133 200,752		
	Networth		192,954	205,885		***************************************
	Non Controlling Interest		4,351	4,455		
	Liabilities		197,305	210,340		***************************************
2	Non-current liabilities					
	Financial Liabilities - Borrowings		3,260	5,758		
	- Other Financial Liabilities		446	697		
	Provisions Deferred tax liabilities (Net)		400 1,335	217 3,873		
]	Total Non Current Liabilities		5,441	10,545		
	Current liabilities					
	Financial Liabilities - Borrowings		17,065	17,602		
	- Trade Payables			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
	Total Outstanding Dues of Micro Enterprises and Small Enterprises Total Outstanding Dues of Creditors other than Micro	····	136	•		
	Enterprises and Small Enterprises		18,669	19,429		
$\exists$	- Other Financial Liabilities Other current liabilities		7,903 50,334	32,235 3,476	ANTONIA DE LA SALA ANTONIA DE LA	
	Provisions Current Tax Liabilities (Net)		1,003 1,503	1,156 5,015		
						Andreas and the second
	Total Current Liabilities		96,613	78,913		
	Total Equity and Liabilities(1+2+3)		299,359	299,798		





	(es;					
1	The above results have been reviewed by the Audit Committee and approved by the consolidated financial statements for the quarter and year ended 31st March, 20 expressed an unmodified opinion.					
2	The figures for the quarter ended 31st March 2019 and 31st March 2018 are the bala year to date figures upto the third quarter.	ancing figures betw	veen the audited fi	gures in respect of	the full financial yea	ar and the published
3	These results include the result of (I) Mahindra Infrastructure Developers Ltd, a 1009 City (Jaipur) Ltd, a 74% subsidiary (iv) Mahindra World City (Maharashtra) Ltd, a Township Ltd, a 100% subsidiary, (vii) Mahindra Residential Developers Ltd, a 96.3 Developers Ltd, ), a 100% subsidiary, (ix) Industrial Township (Maharashtra) Ltd Industrial Park Private Limited (Earlier Known as Industrial Cluster Private Limited), Mahindra Water Utilities Ltd, a 98.99% subsidiary (xiv) *Mahindra Homes Private Mahindra Happinest Developers Private Limited), a 51% subsidiary, (xiv) Deepmar Limited, a 99.99% subsidiary (xvii) Moonshine Construction Private Limited, a 1000 subsidiary (xxi) *Mahindra Mahindra Homes Private Limited, a 1000 subsidiary (xxii) *Mahindra Mahindra Homes Private Ltd, 100% subsidiary (xxii) *Mahindra Mahindra Mahindra Homes Private Ltd, 100% subsidiary (xxii) *Mahindra Mahindra Homes Private Ltd, 100% subsidiary (xxii) *Mahindra Mahindra	100% subsidiary, ( 0% subsidiary (viii , a 100% subsidia a 100% subsidiar Limited a 74.98% ngal Developers P % subsidiary; (xix)	(v) Mahindra Integ i) Mahindra Bloome ary, (x) Anthurium y (xii) * Mahindra 6 subsidiary, (xv) Irivate Limited, a 1 1 * Mahindra Infran	rated Township Lt dale Developers Limi Developers Limi Industrial Park Ch Mahindra Happi 00% subsidiary, ( nan Water Utilities	d, a 96.30% subsidid. (Earlier known as led, a 100% subsidien a 100% subsidien a 53. nest Developers Ltd. xvii)* Mahindra Kno	iary, (vi) Knowledge s Mahindra Bebanco liary, (xi) *Mahindra 4% subsidiary, (xiii) d (Earlier known as wledge Park Mohali 50% joint venture of
	Consolidated as per equity accounting under Ind AS					
4	The Board has recommended a dividend of Rs. 6 per share on equity shares of Rs 1 General Meeting.	0 each (60%) subj	ect to approval of	members of the C	ompany at the fortho	oming Annual
5	Consequent to the acquisition of 15,000 equity shares of Mahindra Bloomdale Devel B. E. Billimoria & Co Ltd, Mahindra Bloomdale Developers Ltd has become a wholly of					oint venture partner,
6	During the year ended 31st March 2019, Series III Non Convertible Debentures (Se thereon on its due date on 3rd April 2018. With this repayment and the carlier repayr entire NCD's of Rs 50,000 lakhs have been repaid in full.  These NCD's issued by the Company were adequately secured by an exclusive chitme. The identified assets were (a) land owned by the Company accounted as Columited.  Since Non Convertible Debentures have been redeemed in full as at 31st March 201	nents of Series I a arge over certain a anstruction Work in	nd Series II NCDs assets, including L n Progress (b) lan	aggregating to Re and & Building as d owned by its su	30,000 lakhs in the identified by the Co	previous years, the impany from time to
7	During the current quarter ended 31st March 2019, the paid up equity capital has gor	e up by Rs 0.38 la	akhs due to allotme	ent of 3,800 shares	s pursuant to exercis	se of stock options
	by eligible employees under ESOS 2012.	7th May 2019:				
8	Consequent to the amendment to Section 2 (87) of the Companies Act, 2013, effectin 1) Mahindra Knowledge Park Mohali Limited has become a subsidiary of Mahindra W subsidiary of the Company. 2) Mahindra Construction Company Limited has ceased to be a subsidiary of the Cor	orld City (Mahara:	shtra) Limited, a w	nolly owned subsid	diary of the Company	y and consequently,
9	Since the nature of activities being carried out by the Company is such that profits a quarter may not be representative of profits / losses for the year.	losses from certa	in transactions do	not necessarily a	ccrue evenly over th	ne year, results of a
			,			
	As per Ind AS 108 'Operating Segment', the Company has reported Segment Informa a. Projects, Project Management and Development b. Operating of Commercial Complexes For the purpose of this, the Managing Director is the Chief Operating Decision Maker		ments :			
1	As per Ind AS 108 'Operating Segment', the Company has reported Segment Informa a. Projects, Project Management and Development b. Operating of Commercial Complexes	ince with the India counting principle le Ind AS 115 "Re a C3(b) of Ind AS ation I.e.1st April, st April, 2018. The lithe Ind AS 115 p from Operations of Share of Profit of ter tax is higher I lare, These chang completion metho- enue from Operations, share of Profiter tax is lower by the India Share of Profiter tax is lower by the Based on sa shave not been re- Deferred Tax Asset	an Accounting Sta s generally accept venue from Contra is 115 to contracts 2018 in accordar e transitional adjus ertaining to recog s higher by Rs.14,5 Joint Ventures and by Rs.6,536 lakhs, les are due to rec d. Accordingly, the ons is higher by R it of Joint Ventures Rs.1,077 lakhs. I tisfaction of perfor estated for the qua et is higher by Rs.	ed in India.  cts with Customer  that were not co  noe with para C7  trend of Rs.21,9  nition of revenue  766 lakhs, Cost of  associates is high  The Basic and E  ognition of revenue  comparatives he  s.7,400 lakhs, Cost  and associates is  the Basic and Dilumance obligation  ter ended March  2,346 lakhs, Other  2,346 lakhs, Other	rs" (Ind AS 115) effer impleted as on 1st of Ind AS 115 as a 17 lakhs (net of defe based on satisfact sales is higher by R s.4,089 lakh biluted EPS is Rs.2 e based on satisfact ve not been restated st of sales is higher s lower by Rs.1,480 ted EPS is Rs.10.5 (at a point in time), alt, 2019 and hence Non current Asset	octive from 1st April, April 2018 and the n adjustment to the erred tax) has been ion of performance s.9,600 lakhs, Profit is, Profit before Tax 3.32 per share and tion of performance of for the year ended by Rs.6,930 lakhs, Profit before 9 and Rs.10.57 per as opposed to the not comparable, is higher by Rs.10.5
	As per Ind AS 108 'Operating Segment', the Company has reported Segment Informa a. Projects, Project Management and Development b. Operating of Commercial Complexes For the purpose of this, the Managing Director is the Chief Operating Decision Maker The consolidated financial results of the Company have been prepared in accorda Companies Act, 2013 read with the relevant rules issued thereunder and the other ac 3) The Ministry of Corporate Affairs vide notification dated 28th March 2018 has mad 2018. The Company has applied the modified retrospective approach as per par cumulative effect of applying this standard is recognised at the date of initial applic opening balance of Other Equity, only to contracts that were not completed as at 1 adjusted against opening balance of Other Equity based on the requirements of obligation (at a point in time), b) Due to the application of Ind AS 115 for the year ended March 31, 2019 Revenue before Share of Profit of Joint Ventures and associates is higher by Rs.5,377 lakhs, is higher by Rs.9,467 lakhs, Tax expense is higher by Rs.2,930 lakhs and Profit a Rs.23.27 per share respectively instead of Rs.13.67 per share and Rs 13.65 per sh Ss.23.27 per share respectively instead of Rs.13.67 per share and Rs 13.65 per sh Obligation (at a point in time), as opposed to the previously permitted percentage of March 31, 2019 and hence not comparable.  Tax is lower by Rs.1,020 lakhs, Tax expense is higher by Rs.58 lakhs and Profit af share instead of Rs.0.13 per share. These changes are due to recognition of reververviously permitted percentage of completion method, Accordingly, the comparative d) Due to the application of Ind AS 115, Inventory is higher by Rs. 45,339 lakhs, I lakhs, Other Current Assets is lower by Rs.13,878 lakhs, Other Equity is lower by R	ince with the India counting principle le Ind AS 115 "Re a C3(b) of Ind AS action i.e.1st April, st April, 2018. The lihe Ind AS 115 p from Operations is Share of Profit of ter tax is higher I lare, These chang completion metho- enue from Operation, share of Profiter tax is lower by enue based on sa shave not been re Deferred Tax Asses s.7,860 lakhs ,Tra	an Accounting Sta s generally accept venue from Contra- is 115 to contracts 2018 in accordar e transitional adjus- ertaining to recog s higher by Rs.14,5 Joint Ventures and by Rs.6,536 lakhs, les are due to rec- d. Accordingly, the ons is higher by R it of Joint Ventures Rs.1,077 lakhs. I tisfaction of perfor estated for the qua- et is higher by Rs. de payable is lowe	ed in India. cts with Customer that were not excise with para C7 other of Rs.21,94 mition of revenue comparatives have s.7,400 lakhs, Cos and associates in the Basic and Dilumance obligation rerended March 2,346 lakhs,Other in by Rs.560 lakhs	rs" (Ind AS 115) effer impleted as on 1st of Ind AS 115 as a f7 lakhs (net of defe based on satisfact sales is higher by R her by Rs.4,089 lakh illuted EPS is Rs.2 e based on satisface ve not been restated it of sales is higher s lower by Rs.1,480 lated EPS is Rs.10.5 (at a point in time), 31, 2019 and hence Non current Asset , Provisions is lower	octive from 1st April, April 2018 and the n adjustment to the erred tax) has been ion of performance s.9,600 lakhs, Profit is, Profit before Tax 3.32 per share and of performance of for the year ended by Rs.6,930 lakhs, lakhs, Profit before 9 and Rs.10.57 per as opposed to the not comparable, is higher by Rs.105 by Rs.19 lakhs and
	As per Ind AS 108 Operating Segment, the Company has reported Segment Informa a. Projects, Project Management and Development b. Operating of Commercial Complexes For the purpose of this, the Managing Director is the Chief Operating Decision Maker The consolidated financial results of the Company have been prepared in accorda Companies Act, 2013 read with the relevant rules issued thereunder and the other act a) The Ministry of Corporate Affairs vide notification dated 28th March 2018 has mad 2018. The Company has applied the modified retrospective approach as per para cumulative effect of applying this standard is recognised at the date of initial applic opening balance of Other Equity, only to contracts that were not completed as at 1 adjusted against opening balance of Other Equity based on the requirements of obligation (at a point in time). B) Due to the application of Ind AS 115 for the year ended March 31, 2019 Revenue before Share of Profit of Joint Ventures and associates is higher by Rs.5,377 lakhs, is higher by Rs.9,467 lakhs, Tax expense is higher by Rs.2,930 lakhs and Profit a Rs.23.27 per share respectively instead of Rs.13.67 per share and Rs 13.65 per shore respectively instead of Rs.13.67 per share and Rs 13.65 per shore respectively instead of Rs.13.67 per share and Rs 13.65 per 5 obligation (at a point in time), as opposed to the previously permitted percentage of March 31, 2019 and hence not comparable. c) Due to the application of Ind AS 115 for the quarter ended March 31, 2019 Reve Profit before Share of Profit of Joint Ventures and associates is higher by Rs.470 lat Tax is lower by Rs.1,020 lakhs, Tax expense is higher by Rs.58 lakhs and Profit at Share instead of Rs.0.13 per share. These changes are due to recognition of reververviously permitted percentage of completion method. Accordingly, the comparative d) Due to the application of Ind AS 115, Inventory is higher by Rs.45,339 lakhs, I takhs, Other Current Liabilities is higher by Rs.42,353 lakhs as at March 31, 2019.	ince with the India counting principle le Ind AS 115 "Re a C3(b) of Ind AS action I.e.1st April, st April, 2018. Thi the Ind AS 115 p from Operations is Share of Profit of a fter tax is higher I lare. These chang completion metho enue from Operations, Share of Profiter tax is lower by sinue based on sa shave not been re Deferred Tax Asses, 7,860 lakhs ,Tra	an Accounting Stass generally accept venue from Contracts 2018 in accordare transitional adjustration of the contracts 2018 in accordare transitional adjustrational vertaining to recognish shigher by Rs.14, Joint Ventures and by Rs.6,536 lakhs. Les are due to recognish to the consist higher by Rs.10,77 lakhs. The consist higher by Rs.10,77 lakhs. The consist higher by Rs. de payable is lower than the consistency of the consiste	ed in India.  cts with Customer that were not ecc noe with para C7 thment of Rs.21,94 nition of revenue  276 lakhs, Cost of associates is high The Basic and E gonition of revenue comparatives have s.7,400 lakhs, Cost and associates i he Basic and Dilumance obligation rer ended March 2,346 lakhs, Other r by Rs.560 lakhs	rs" (Ind AS 115) effermpleted as on 1st of Ind AS 115 as a f7 lakhs (net of defe based on satisfact sales is higher by R. s.4,089 lakh littled EPS is Rs.2 e based on satisfact on to been restated to sales is higher by Rs.1,480 led EPS is Rs.10.5 (at a point in time), 31, 2019 and hence Non current Asset provisions is lower salso available on t	ctive from 1st April, April 2018 and the n adjustment to the red tax) has been ion of performance s.9,600 lakhs, Profit is, Profit before Tax 3.32 per share and ion of performance of for the year ended by Rs.6,930 lakhs, lakhs, Profit before 9 and Rs.10.57 per 9 and Rs.10.57 per so opposed to the not comparable, is higher by Rs.105 by Rs.19 lakhs and
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### Mahindra Lifespace Developers Limited

CIN - L45200MH1999PLC118949

Fax No.: 022-24975084 Tel.: 022-67478600 Website: www.mahindralifespaces.com Registered Office: - Mahindra Towers, 5th Floor, Worli, Mumbai - 400018

Statement of Standalone Audited Financial Results For The Quarter and Year Ended as on 31st March, 2019

(Rs. in lakhs Particulars Quarter ended Year Ended 31.03.2019 31.03.2018 31.12.2018 31.03.2019 31.03.2018 Audited Audited Unaudited Audited Audited Refer Note 2 (Refer Note 2) 12,139 14,529 Revenue from Operations 16.007 48.603 47,500 Other Income 1,000 1.302 1.894 6,881 8.222 Total Income (1+2) 17,007 13,441 16,423 55,484 55,722 Expenses a) Cost of Sales 12,456 780 7,813 593 9,762 509 Cost of Projects 33,284 32,442 2,342 - Operating Expenses 2,026 b) Employee Benefits Expense 1,552 1,794 1,416 6,634 5,958 c) Finance Costs 11 44 842 548 3,541 79 d) Depreciation and Amortization Expense 78 306 92 396 e) Other Expenses 1,062 1,080 1,318 3,466 Total Expenses 15,940 11,402 13,939 47,026 47,829 5 Profit Before Tax (3-4) 1,067 2,039 2,484 8,458 7,893 6 Tax Expense: 715 a) Current Tax (394 (290)2,566 b) Deferred Tax 874 121 2,599 Profit after Tax (5-6) 587 1,541 1,648 5,859 5,312 8 Other Comprehensive Income Items that will not be reclassified to profit or loss Remeasurements of the defined benefit liabilities (net of taxes) (83) (15) (77) (15)1,633 504 1,541 5,782 Total Comprehensive Income (7+8) 5.297 10 Paid-up Equity Share Capital (Face Value of Rs.10 each) 5,135 5,135 5,133 5,135 5,133 1,75,431 Reserves (excluding revaluation reserves) as at Balance Sheet date 1,69,996 8,375 7,354 12 Debenture Redemption Reserve 7,354 13 Capital Redemption Reserve 14 Earnings per equity share (Face value of Rs. 10/- each) (Rs.)\* a) Basic b) Diluted 1.14 3.01 3.23 11 41 10.48 3.22 1.14 3.00 11.39 10.46 15 Debt Service Coverage Ratio (DSCR) (Refer Note 5)
16 Interest Service Coverage Ratio (ISCR) (Refer Note 5) 0.26 2.79 17 Debt Equity Ratio (Refer Note 5) 0.20 \* Basic and Diluted EPS for all periods, except year 31.03.2019 and 31.03.2018, are not annualised DSCR = (Profit before interest, tax and exceptional items) / (Interest expense + principal repayments) ISCR = (Profit before interest, tax and exceptional items) / Interest expense





AD

-	Reporting of Segment wise Revenue, Results & Segment Assets / Liabilitie	s T				(Rs.in lakhs
_		1	Quarter ended		Year	Ended
-		31.03.2019		31.03.2018		<u> </u>
	Particulars	Audited (Refer Note 2)	31.12.2018 Unaudited	Audited (Refer Note 2)	31.03.2019 Audited	31,03,2018 Audited
	Segment Revenue (Revenue from Operations)					
	a) Projects, Project Management and Development	15,645	11,768	14,136	47,166	45,67
1	b) Operating of Commercial Complexes Total	362 16,007	371 12,139	393 14,529	1,437 48,603	1,82 47,50
1				~~~		
-	Segment Results a) Projects, Project Management and Development	2,850	3,511	4,290	12,298	11,73
	b) Operating of Commercial Complexes	305	296	352	1,159	1,51
-	Total Segment Results Less: Other unallocable expenditure / (income) (net) excluding interest below	3,155 2,077	3,807 1,724	4,642 1,316	13,457 4,451	13,25 1,82
	Less : Unallocable Interest	11	44	842	548	3,54
j	Total Profit before Tax	1,067	2,039	2,484	8,458	7,89
	Segment Assets a) Projects, Project Management and Development	1,80,560	1,87,791	1,82,388	1,80,560	1,82,38
	b) Operating of Commercial Complexes	2,727	2,469	2,201	2,727	2,20
1	Total Segment Assets	1,83,287	1,90,260	1,84,589	1,83,287	1,84,58
1	c) Unallocated Corporate Assets Total Assets	59,314 <b>2,42,601</b>	55,030 <b>2,45,290</b>	65,839 <b>2,50,428</b>	59,314 <b>2,42,601</b>	65,83 <b>2,50,42</b>
1						2,00,72
	Segment Liabilities a) Projects, Project Management and Development	62,027	60,564	53,280	62,027	53,28
ı	b) Operating of Commercial Complexes	557	558	555	557	55
	Total Segment Liabilities	62,584	61,122	53,835	62,584	53,83
	c) Unallocated Corporate Liabilities Total Llabilities	4,886 <b>67,470</b>	9,521 <b>70,643</b>	16,029 <b>69,864</b>	4,886 <b>67,470</b>	16,02 <b>69,86</b>
1						
+	Statement of Assets and Liabilities as on 31st March, 2019		***************************************	(Rs. In Lakhs)		***************************************
			As at	As at	Non-lane	
1			31.03.2019 Audited	31.03.2018 Audited		A-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1
1	ASSETS				**************************************	
1	Non-Current Assets Property, Plant and Equipment		601	598	***************************************	
l	Capital work-in-progress		981	915		
I	Investment Property Other Intangible assets		2,141	2,187 47		
ł	Financial Assets		32	47	·	V
1	- Investments		65,068	64,000		
-	Deferred tax assets (net) Other Non Current Assets		1,533 3,347	4,758		
1	Total Non Current Assets		73,703	72,505		
1	Current Assets			***************************************		
ļ	Inventories		99,779	73,876		
1	Financial Assets - Investments		_	21,092		
ł	- Trade Receivables		11,287	11,848		Abharbarang ay Abharbaran
	- Cash and Cash Equivalents		10,901	3,597		····
ł	Bank Balances other than Cash and Cash Equivalents above     Loans		10,788 5,195	4,931 10,961		
1	- Other Financial Assets		19,644	16,703		
ŀ	Other Current Assets Total Current Assets		11,304 1,68,898	34,915 1,77,923		
1	Non-Current Assets classified as held for sale		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,,,		
1	Total Assets (1+2)		2,42,601	2,50,428		
	EQUITY AND LIABILITIES					
	Equity					
Ţ	Equity Share capital		5,135 1,69,996	5,133 1,75,431		
t	Other Equity Networth		1,75,131	1,75,431		
1	Non-Current Liabilities					**************************************
1	Provisions		385	367		
I	Deterred Tax Liabilities (Net) Total Non Current Liabilities		385	177 544	77V-11-11-11-11-11-11-11-11-11-11-11-11-11	FFA. W. W. W. J
ł			300	344		
1	Current Liabilities Financial Liabilities					
ł	- Borrowings		11,954	16,805		
ľ	Trade Payables     Total Outstanding Dues of Micro Enterprises and Small Enterprises					
1	Total Outstanding Dues of Micro Enterprises and Small Enterprises  Total Outstanding Dues of Creditors other than Micro Enterprises and					
1	Small Enterprises	ļ	12,314	16,737		
1	- Other Financial Liabilities Other Current Liabilities		3,528 37,121	27,387 2,676		
1	Provisions		789	820		
-	Current Tax Liabilities (Net) Total Current Liabilities	ļ	1,379 <b>67,085</b>	4,895 <b>69,320</b>		
1						
1	Total Equity and Liabilities (1+2+3)		2,42,601	2,50,428		
-	1977 February and an administration of the Control	<b> </b>				





20000	Notes:					
1	The above results have been reviewed by the Audit Committee and approved by April, 2019. The standalone financial statements for the quarter and year ended 3 Sells LLP who have expressed an unmodified opinion.					
2	The figures for the quarter ended 31st March 2019 and 31st March 2018 are the b the published year to date figures upto the third quarter.	alancing figures	between the aud	ited figures in re	spect of the full fi	nancial year and
3	The standalone financial results of the Company have been prepared in accordan of the Companies Act, 2013 read with the relevant rules issued thereunder and the					nder Section 133
4	The Board has recommended a dividend of Rs. 6 per share on equity shares forthcoming Annual General Meeting.	of Rs 10 each	(60%) subject t	o approval of m	nembers of the 0	Company at the
5	During the year ended 31st March 2019, Series III Non Convertible Debentures (S and interest thereon on its due date on 3rd April 2018. With this repayment and the in the previous years, the entire NCD's of Rs 50,000 lakhs have been repaid in full These NCD's issued by the Company were adequately secured by an exclusive of from time to time. The identified assets were (a) land owned by the Company according to the Company Limited Township Limited.  Since Non Convertible Debentures have been redeemed in full as at 31st March 2	e earlier repayme charge over certa ounted as Constri	ents of Series I ar iin assets, includi uction Work in Pr	nd Series II NCD ing Land & Build rogress (b) land	s aggregating to ling as identified lowned by its sub-	Rs 30,000 lakhs by the Company
6	During the current quarter ended 31st March 2019, the paid up equity capital has stock options by eligible employees under ESOS 2012.	gone up by Rs 0	.38 lakhs due to	allotment of 3,80	00 shares pursua	nt to exercise of
7	Since the nature of activities being carried out by the Company is such that profits results of a quarter may not be representative of profits / losses for the year.	l losses from ce	ertain transaction	s do not necessa	arily accrue even	ly over the year,
8	As per Ind AS 108 'Operating Segment', the Company has reported Segment Information for below segments : a. Projects, Project Management and Development b. Operating of Commercial Complexes For the purpose of this, the Managing Director is the Chief Operating Decision Maker.					
	9 a) The Ministry of Corporate Affairs vide notification dated 28th March 2018 has made Ind AS 115 "Revenue from Contracts with Customers" (Ind AS 115) w.e.f. 1st April, 2018. The Company has applied the modified retrospective approach as per para C3(b) of Ind AS 115 to contracts that were not completed as on 1st April, 2018 and the cumulative effect of applying this standard is recognised at the date of initial application ie. 1st April, 2018 in accordance with para C7 of Ind AS 115 as an adjustment to the opening balance of Other Equity, only to contracts that were not completed as at 1st April, 2018. The transitional adjustment of Rs.7,958 lakhs (net of deferred tax) has been adjusted against opening Other Equity based on the requirements of the Ind AS 115 pertaining to recognition of revenue based on satisfaction of performance obligation (at a point in time).  b) (i) Due to the application of IND AS 115 for the full year ended March 31, 2019 Revenue from Operations is higher by Rs.11,770 lakhs, Cost of sales is higher by Rs. 7,432 lakhs, Profit before Tax is higher by Rs. 4,338 lakhs, Tax expense is higher by Rs. 1,700 lakhs and Profit after tax is higher by Rs. 2,638 lakhs. The Basic and Dituted EPS is Rs.11.41 and Rs. 11.39 per share instead of Rs. 6.27 and Rs. 6.26 per share. These changes are due to recognition of revenue based on satisfaction of performance obligation (at a point in time), as opposed to the previously permitted percentage of completion method. Accordingly, the comparatives have not been restated for the full year ended March 31, 2018 and hence not comparable.  (iii) Due to application of Ind AS 115 for the quarter ended March 31, 2019 Revenue from Operations is higher by Rs. 4,727 lakhs, Cost of sales is higher by Rs. 4,761 lakhs. The Basic and Diluted EPS is Rs. 1.14 per share instead of Rs. 2.07 per share. These changes are due to recognition of revenue based on satisfaction of performance obligation (at a point in time), as opposed to the previously permitted percentage of completi					
10	Previous period / year figures have been regrouped wherever found necessary, to	conform to curre	nt period / year c	lassification.		
		For and on beh	alf of the Board			***************************************
		(d)	d:			
		pre	100	Add be an		**************************************
Pla	ce; Mumbai	Sangeeta Prasa Managing Direc				***************************************
	ed : 22nd April, 2019	DIN: 02791944				

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Chartered Accountants Indiabulls Finance Centre Tower 3, 27th -32th Floor Senapati Bapat Marg Elphinstone Road (West) Mumbai - 400 013 Maharashtra, India

Tel: +91 22 6185 4000 Fax: +91 22 6185 4001

#### INDEPENDENT AUDITOR'S REPORT TO THE BOARD OF DIRECTORS OF MAHINDRA LIFESPACE DEVELOPERS LIMITED

- We have audited the accompanying Statement of Standalone Financial Results of MAHINDRA LIFESPACE DEVELOPERS LIMITED ("the Company"), for the year ended 31/03/2019 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been compiled from the related standalone Ind AS financial statements which has been prepared in accordance with the Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder ('Ind AS') and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement based on our audit of such standalone financial statements.
- 3. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion.



- 4. In our opinion and to the best of our information and according to the explanations given to us, the Statement:
  - (i) is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016; and
  - (ii) gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India of the net profit and Total comprehensive income and other financial information of the Company for the year ended 31/03/2019.
- 5. The Statement includes the results for the Quarter ended 31/03/2019 being the balancing figure between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

#### For **DELOITTE HASKINS & SELLS LLP**

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

Ketan Vora

Partner

(Membership No. 100459)

MUMBAI, April 22, 2019



Chartered Accountants Indiabulls Finance Centre Tower 3, 27th-32th Floor Senapati Bapat Marg Elphinstone Road (West) Mumbai - 400 013 Maharashtra, India

Tel: +91 22 6185 4000 Fax: +91 22 6185 4001

# INDEPENDENT AUDITORS' REPORT TO THE BOARD OF DIRECTORS OF MAHINDRA LIFESPACE DEVELOPERS LIMITED

- 1. We have audited the accompanying Statement of Consolidated Financial Results of MAHINDRA LIFESPACE DEVELOPERS LIMITED ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group") and its share of the profit of its joint ventures and associates for the year ended 31/03/2019 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Board of Directors, has been compiled from the related consolidated financial statements which has been prepared in accordance with the Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder ("Ind AS") and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement based on our audit of such consolidated financial statements.
- 3. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Parent's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Parent's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence obtained by us and the audit evidence obtained by the other auditors in terms of their reports referred to in paragraph 5 below is sufficient and appropriate to provide a basis for our audit opinion.

In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of the reports of the other auditors on separate financial statements and the other financial information of subsidiaries, associates and joint ventures referred to in paragraph 5 below, the Statement

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a. includes the results of the following entities:

includes the results of the following entities.				
Name of the Entity	Relationship			
Mahindra Lifespace Developers Limited	Parent Company			
Anthurium Developers Limited	Subsidiary Company			
Industrial Township (Maharashtra) Limited	Subsidiary Company			
Knowledge Township Limited	Subsidiary Company			
Mahindra Infrastructure Developers Limited	Subsidiary Company			
Mahindra Integrated Township Limited	Subsidiary Company			
Mahindra Residential Developers Limited	Subsidiary Company			
Mahindra World City (Maharashtra) Limited	Subsidiary Company			
Mahindra Water Utilities Limited	Subsidiary Company			
Ratnabhoomi Enterprises Private Limited	Subsidiary Company			
Moonshine Construction Private Limited	Subsidiary Company			
Deepmangal Developers Private Limited	Subsidiary Company			
Mahindra Bloomdale Developers Limited	Subsidiary Company*			
(Earlier known as Mahindra Bebanco				
Developers Limited)				
*(w.e.f May 29, 2018)				
Mahindra Happinest Developers Limited	Joint Venture			
Mahindra Industrial Park Private Limited	Joint Venture			
(Earlier known as Industrial Cluster Private				
Limited)				
Mahindra World City (Jaipur) Limited	Joint Venture			
Mahindra Homes Private Limited	Joint Venture			
Mahindra Inframan Water Utilities Limited	Joint Venture			
Mahindra World City Developers Limited	Joint Venture			
Mahindra Industrial Park Chennai Limited	Joint Venture			
Mahindra Bloomdale Developers Limited	Joint Venture*			
(Earlier known as Mahindra Bebanco				
Developers Limited)				
*(till May 28, 2018)				
Mahindra Construction Company Limited	Associate			
Mahindra Knowledge Park Mohali Limited	Associate			

- b. is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016; and
- c. gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India of the net profit, Total comprehensive income and other financial information of the Group for the year ended 31/03/2019.

We did not audit the financial statements of eleven subsidiaries included in the consolidated financial results, whose financial statements reflect total assets of Rs. 63,011 lakhs as at 31st March, 2019, total revenues of Rs. 9,793 lakhs, total net profit after tax of Rs. 1,407 lakhs and total comprehensive income of Rs. 1,407 lakhs for the year ended on that date, as considered in the consolidated financial results. The consolidated financial results also include the Group's share of net profit of Rs. 4,854 lakhs and total comprehensive income of Rs. 4,854 lakhs for the year ended 31st March, 2019, as considered in the consolidated financial results, in respect of

two associates and five joint ventures, whose financial statements have not been audited by us. These financial statements have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, associates and joint ventures, is based solely on the reports of the other auditors.

Our opinion on the Statement is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.

6. The Statement includes the results for the Quarter ended 31/03/2019 being the balancing figure between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

#### For **DELOITTE HASKINS & SELLS LLP**

**Chartered Accountants** (Firm's Registration No. 117366W/W-100018)

Ketan Vora Partner

Senapati Bapat Marg, (Membership No.100459) Elphinstone Road (W). Mumbai - 400 013.

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Indiabulls Finance Centre

Tower 3, 27 - 32nd Floor

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MUMBAI, April 22, 2019



Press release

# Mahindra Lifespaces residential sales grow by 67% YoY to Rs. 1023 crores in FY 2019 Achieves consolidated FY19 profit of Rs. 120 crores (growth of 19% over FY18)

<u>Mumbai, April 22, 2019:</u> Mahindra Lifespace Developers Limited (MLDL), the real estate and infrastructure development business of the Mahindra Group, announced its financial results for the quarter ended 31st March 2019 today.

#### **FINANCIAL PERFORMANCE**

With effect from 1<sup>st</sup> April 2018, the Company has adopted IND AS 115 and opted for modified retrospective method pertaining to recognition of revenue based on satisfaction of performance obligation (at a point in time). The financials of the prior reporting periods have not been restated. Hence, financials of FY19 are not comparable with previous reporting periods.

#### • For Annual FY 2019:

- o The consolidated total income stood at Rs. 654 crores against Rs. 644 crores in FY18.
- The EBITDA\* stood at Rs. 160 crores against Rs. 180 crores in FY18, share of profit from associates has been Rs. 73 crores against Rs. 45 crores in FY18.
- o The consolidated PAT, post minority interest, stood at Rs. 120 crores against Rs. 101 crores in FY18.

#### • For Q4 FY 2019:

- The consolidated total income stood at Rs. 246.9 crores against Rs. 137.4 crores in Q3 FY19 and Rs. 180.6 crores in Q4 FY18.
- The EBITDA\* stood at Rs. 38.3 crores against Rs. 24.9 crores in Q3 FY19 and Rs. 75.0 crores in Q4 FY18.
- The consolidated PAT, post minority interest, stood Rs. 31.3 crores as against Rs. 20.6 crores in Q3 FY19 and Rs. 47.8 crores in Q4 FY18.
- \* EBITDA includes share in net profit / loss of joint ventures and associates.
- The Board of Directors recommended a dividend of Rs. 6 per equity share of face value of Rs. 10 each (i.e 60%) for the financial year ended 31st March, 2019.

#### **KEY HIGHLIGHTS FOR FY 2019**

- Achieved sales of Rs. 1023 crores in residential business, growth of 67% over FY18.
- Land leasing in Integrated Cities & Industrial Clusters business of Rs. 243 crores, growth of 69% over FY18.
- Attained collections of Rs. 963 crores for the residential business, growth of 60% over FY18.
- Executed definitive agreements to acquire 3 land parcels having a development potential of ~2.25 million square feet.
- Launched 1.55 msft of saleable area across various projects (including 3 new projects launched Roots at Mumbai, Lakewoods at Chennai and Centralis at Pune) and completed 1.84 msft of development area across various projects.
- Launched Origins Chennai having total leasable area of 206 acres.
- Company has nil net consolidated debt as of Mar'19 (gross debt of Rs. 228 crores @ 9.1% interest rate)

Commenting on the performance, Ms. Sangeeta Prasad, Managing Director & Chief Executive Officer, Mahindra Lifespace Developers Ltd., said, "It is evident that home buyers prefer brands that they trust for development and delivery. It has been vindicated from our overall sales performance in FY19. We look forward to continue the performance momentum with impactful launches, both in residential as well as industrial parts of our business; coupled with effective land busing. Stable and transparent regulations will be an important enabler in this journey."



#### **BUSINESS PERFORMANCE FOR Q4 FY19**

- Achieved sales of Rs. 407 crores (0.65 msft) in residential business, growth of 112% over Q4 FY18 and 89% over Q3 FY19.
- Launched 'CENTRALIS' a new project in Pimpri, Pune in Mar'19, comprising of ~0.34 msft, of which 88% has been sold in the month of launch.
- Attained collections of Rs. 301 crores in residential business across all projects.
- Completion of 1 msft of development across 6 projects.
- Executed an agreement to purchase land parcel of ~6.92 acres in Pune in Feb'19, having a development potential of ~0.68 msft targeting the mid-premium segment.
- Leased 15.4 acres to 5 customers for Rs. 43 crores in Integrated Cities & Industrial Clusters business.

#### Note:

- 1. Company uses carpet areas in its customer communication. However, the data in saleable area terms has been presented here to enable continuity of information to investors and shall not be construed to be of any relevance to home buyers / customers.
- 2. The operational highlights include the performance of the Company and its subsidiaries / joint ventures / associates engaged in the real estate business.

#### ABOUT MAHINDRA LIFESPACE DEVELOPERS LTD.

Established in 1994, Mahindra Lifespace Developers Ltd. is the real estate and infrastructure development business of the USD 20.7 billion Mahindra Group, and a pioneer of sustainable urbanisation in India. The Company is committed to transforming India's urban landscape through its residential developments under the 'Mahindra Lifespaces' and 'Happinest' brands; and through its integrated cities and industrial clusters under the 'Mahindra World City' and 'Origins by Mahindra World City' brands.

Mahindra Lifespaces delivers innovative customer-focused solutions that are rooted in a legacy of trust and transparency. The Company's development footprint spans 25.2 million sq. ft. (2.3 million sq. m.) of completed, ongoing and forthcoming residential projects across seven Indian cities; and over 5000 acres of ongoing and forthcoming projects under development/management at its integrated developments / industrial clusters across four locations.

A pioneer of the green homes movement in India, Mahindra Lifespaces has been ranked 4th in Asia in its category, in the '2017 GRESB Real Estate ESG (Environmental, Social and Governance) Assessment'. The Company has also been ranked 22<sup>nd</sup> amongst India's great mid-size workplaces – 2018, by the Great Places To Work Institute.

Learn more about Mahindra Lifespaces at <a href="https://www.mahindralifespaces.com">www.mahindralifespaces.com</a>

For further enquiries please contact:

#### **Investor Relations:**

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For Mahindra Lifespace Developers Ltd

Sangeeta Prasad

**Managing Director and CEO** 

