

**MAHINDRA LIFESPACE DEVELOPERS LIMITED**

CIN: L45200MH1999PLC118949

REGD. OFFICE: 5<sup>TH</sup> FLOOR, MAHINDRA TOWERS, WORLI, MUMBAI 400 018

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**Recording of discussion with Analysts, Brokers or Institutional Investors**

Date of the meeting	03 December 2021	
Type of meeting	Motilal Oswal Ideation Conference - Group Call	
Investor / Analysts Fund / Firm	Representative from following organisations / funds participated:	
	Pritesh Sheth	Motilal Oswal Financial Services Ltd.
	Vasav Sahgal	Quant Money Managers
	Hemang Kapasi	Sanctum Wealth Management
	Arjun Bhatia	Makrana Advisors Pvt. Ltd.
	Pooja Mehta	IndiaFirst Life Insurance
	Rahul Agarwal	L&T Asset Management
	Amruta Deherkar	Wealth Managers
	Anirudh Singhi	Dalal and Broacha Portfolio Managers
	Nikunj Bahety	Quest Investment Advisors
	Bhalchandra Shinde	Kotak Group
	Siddharth Teli	Valentis
	Shivani Koradia	Centrum PMS
	Monika Ritolia	Individual Investors PWM
	Ledo Padinjarathala	Individual Investors PWM
	Aakash Jhaveri	Perpetual Wealth Management
	Abhay Modi	Helios
	Ankit Pande	Quant Money Managers
	Ankit Sancheti	Kotak Offshore
	Dhrushil Jhaveri	Aditya Birla Sunlife
Kunal Sukhwani	BOI Axa Investment Managers	
Manish Poddar	Reliance PMS	
Prateek Poddar	Nippon India Mutual Fund	
Yash Dhoot	LIC Mutual Fund	
Company Representatives	1. Mr. Sumit Kasat – Senior General Manager, Investor Relations 2. Mrs. Ruchika Jain – Manager, Business Analytics & Investor Relations	
Did the discussions involved revealing any UPSI	No	
Whether any presentation was made during discussion	Company Profile was discussed.	
Gist of discussions	<ul style="list-style-type: none"> <li>• Overall industry sentiments, impact of COVID-19 on Indian real estate industry and market demand &amp; supply.</li> <li>• Outlook on overall performance, project portfolio, forthcoming launches and new projects across various business segment.</li> <li>• Company's strategy &amp; objectives going forward and management's growth aspirations &amp; focus area for each business segment.</li> <li>• Discussion on current developments, organisation structure, key initiatives undertaken, expansion plans and land acquisition approach.</li> </ul>	
Any other comments	No	