



Rajaram Pai

Chief Business Officer - Industrial

Rajaram has 27 years of experience across Specialty Chemicals, Renewable Energy, Automotive and Consulting, leading P&Ls, development and commercialization of new technologies and business models. At Mahindra Lifespaces, Rajaram leads strategy, planning, development, sales, operations and value creation for the Integrated Cities & Industrial Clusters (IC & IC) business vertical of the Company spanning Mahindra World City and ORIGINS developments.

What drives him

“Make a difference every day and motivate each team member to successfully achieve his/her potential.”

Rajaram has held global leadership roles with responsibilities for sales growth, talent development and streamlining organizational processes.

Life Mantra

“As in any marathon, there will be countless failures and successes. The difference is in the ability to remain focused, prepare well, take the first step, be resilient and stay the course.”

Through the course of his professional journey, Rajaram has built expertise in setting up and leading businesses in large cross-geographical accounts across leadership roles in Sales & Marketing, Operations, Advocacy and strategic overseas investments. Rajaram holds an MBA from the Indian Institute of Management, Lucknow and a Bachelor’s degree in Mechanical Engineering from Manipal Institute of Technology.